## Budget16

Growth and
Development Services



Full Time Positions
Overtime Hours
Part Time Hours

## Revenues

| Provincial Grants \& Subsidies | $(923,203)$ | $(633,159)$ | $(179,622)$ | 71.6 | 0 | $(179,622)$ | 71.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Grants \& Subsidies | $(585,759)$ | $(691,651)$ | $(43,660)$ | 93.7 | 0 | $(43,660)$ | 93.7 |
| User Fees | $(3,648,516)$ | $(4,765,783)$ | $(3,969,617)$ | 16.7 | 0 | $(3,969,617)$ | 16.7 |
| Contr from Reserve and Capital | $(1,290,791)$ | $(336,812)$ | $(1,106,210)$ | (228.4) | 0 | $(1,106,210)$ | (228.4) |
| Other Revenues | $(1,899,001)$ | $(1,044,152)$ | $(892,589)$ | 14.5 | 0 | $(892,589)$ | 14.5 |
| Total Revenues | $(8,347,270)$ | $(7,471,557)$ | $(6,191,698)$ | 17.1 | 0 | $(6,191,698)$ | 17.1 |
| Expenses |  |  |  |  |  |  |  |
| Salaries \& Benefits | 10,335,754 | 10,622,148 | 9,637,771 | (9.3) | 0 | 9,637,771 | (9.3) |
| Materials - Operating Expenses | 2,210,692 | 2,006,957 | 1,817,548 | (9.4) | 0 | 1,817,548 | (9.4) |
| Energy Costs | 40,921 | 41,401 | 31,970 | (22.8) | 0 | 31,970 | (22.8) |
| Rent and Financial Expenses | 40,228 | 38,559 | 34,203 | (11.3) | 0 | 34,203 | (11.3) |
| Purchased/Contract Services | 490,502 | 460,378 | 241,800 | (47.5) | 0 | 241,800 | (47.5) |
| Prof Development \& Training | 97,302 | 92,013 | 82,013 | (10.9) | 0 | 82,013 | (10.9) |
| Grants - Transfer Payments | 2,362,755 | 2,358,340 | 1,888,286 | (19.9) | 0 | 1,888,286 | (19.9) |
| Contr to Reserve and Capital | 1,144,450 | 543,729 | 530,989 | (2.3) | 0 | 530,989 | (2.3) |
| Internal Recoveries | 1,396,736 | 1,387,700 | 1,372,233 | (1.1) | 0 | 1,372,233 | (1.1) |
| Total Expenses | 18,119,340 | 17,551,224 | 15,636,813 | (10.9) | 0 | 15,636,813 | (10.9) |
| Net Budget | 9,772,069 | 10,079,667 | 9,445,115 | (6.3) | 0 | 9,445,115 | (6.3) |


| Operating Budget Summary |  |
| :--- | :--- |
| Description |  |
|  |  |
|  |  |



## Full Time Positions

2
0
(100.0)

0
(100.0)

## Expenses

| Salaries \& Benefits | 279,917 | 298,668 | 0 | (100.0) | 0 | 0 | (100.0) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Materials - Operating Expenses | 0 | 0 | 0 | - | 0 | 0 | - |
| Prof Development \& Training | 0 | 0 | 0 | - | 0 | 0 | - |
| Internal Recoveries | 0 | 0 | 0 | - | 0 | 0 | - |
| Total Expenses | 279,917 | 298,668 | 0 | (100.0) | 0 | 0 | (100.0) |
| Net Budget | 279,917 | 298,668 | 0 | (100.0) | 0 | 0 | (100.0) |

## GENERAL MANAGER'S OFFICE

## Variance Explanation:

Full Time Positions / Salaries \& Benefits
Changes in these categories relate to approved P6M initiatives.


|  | 2015 |  | 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Projected Actual | Budget | Base Budget | $\text { \% } 2015$ <br> Budget | Approved Budget Options | Approved Budget | $\% 2015$ <br> Budget |
| Full Time Positions |  | 22 | 20 | (9.1) | 0 | 20 | (9.1) |
| Overtime Hours |  | 250 | 250 | - | 0 | 250 | - |
| Part Time Hours |  | 15,563 | 4,538 | (70.8) | 0 | 4,538 | (70.8) |

## Revenues

| Provincial Grants \& Subsidies | $(923,203)$ | $(633,159)$ | $(179,622)$ | 71.6 | 0 | $(179,622)$ | 71.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Grants \& Subsidies | $(585,759)$ | $(691,651)$ | $(43,660)$ | 93.7 | 0 | $(43,660)$ | 93.7 |
| User Fees | $(55,700)$ | $(40,000)$ | $(30,000)$ | 25.0 | 0 | $(30,000)$ | 25.0 |
| Contr from Reserve and Capital | $(163,242)$ | $(206,096)$ | $(173,689)$ | 15.7 | 0 | $(173,689)$ | 15.7 |
| Other Revenues | $(1,221,751)$ | $(550,452)$ | $(398,889)$ | 27.5 | 0 | $(398,889)$ | 27.5 |
| Total Revenues | $(2,949,655)$ | $(2,121,359)$ | $(825,860)$ | 61.1 | 0 | $(825,860)$ | 61.1 |
| Expenses |  |  |  |  |  |  |  |
| Salaries \& Benefits | 2,599,391 | 2,762,881 | 2,188,596 | (20.8) | 0 | 2,188,596 | (20.8) |
| Materials - Operating Expenses | 1,288,402 | 948,724 | 759,772 | (19.9) | 0 | 759,772 | (19.9) |
| Energy Costs | 9,281 | 8,599 | 3,573 | (58.4) | 0 | 3,573 | (58.4) |
| Rent and Financial Expenses | 1,250 | 0 | 0 | - | 0 | 0 | - |
| Purchased/Contract Services | 280,969 | 258,578 | 60,000 | (76.8) | 0 | 60,000 | (76.8) |
| Prof Development \& Training | 26,067 | 27,239 | 17,239 | (36.7) | 0 | 17,239 | (36.7) |
| Grants - Transfer Payments | 2,327,955 | 2,323,240 | 1,853,186 | (20.2) | 0 | 1,853,186 | (20.2) |
| Contr to Reserve and Capital | 1,022,511 | 402,364 | 406,611 | 1.1 | 0 | 406,611 | 1.1 |
| Internal Recoveries | 387,646 | 381,043 | 380,220 | (0.2) | 0 | 380,220 | (0.2) |
| Total Expenses | 7,943,472 | 7,112,668 | 5,669,197 | (20.3) | 0 | 5,669,197 | (20.3) |
| Net Budget | 4,993,817 | 4,991,309 | 4,843,337 | (3.0) | 0 | 4,843,337 | (3.0) |

## ECONOMIC DEVELOPMENT

Economic Development
The Economic Development Division is focused on investment attraction, improved quality of life and support for local business. The division is guided by a new Strategic Plan - From the Ground Up, that was endorsed by Council in November 2015. The Division also receives guidance from the board of the Greater Sudbury Development Corporation.

The Economic Development division provides for core staffing of all activities and programs including, GSDC Board Support, General Marketing and City Promotion, Tourism Development Marketing, Primary Care Recruitment and Retention, Arts and Culture, Business Lead Development and Retention, Youth Strategy, Downtown Market and the Regional Business Centre.

Economic Development has four operational units:
The Investment and Business Development Unit works with existing and potential business and supports the GSDC Board as it determines strategic investments in projects of economic development significance.

The Tourism and Culture Unit leads a unique partnership of more than 100 local organizations committed to promoting Greater Sudbury as a place to see, stay, shop and enjoy. This unit also oversees the City's commitment to arts support, works to implement the city's Cultural Plan as well as providing support to our growing film industry.

The Regional Business Centre is largely funded by 17 Community Partners and provides a range of assistance to foster and develop small businesses and to encourage entrepreneurship in Greater Sudbury.

The Web Marketing group provides assistance in the marketing activities of the Division by maintaining promotional web sites and developing video, print and web based materials in-house.

## ECONOMIC DEVELOPMENT

## Variance Explanations:

Decrease in funded programs due to the completion within 2015 as follows:
(Includes grants, other revenues, part time hours, and related expenses)

| Program | Decrease in <br> Provincial <br> Funding | Decrease <br> in Federal <br> Funding | Decrease <br> in Other <br> Revenue | Decrease <br> in Part <br> Time <br> Hours |
| :--- | :--- | :--- | :--- | :--- |
| Northern Ontario <br> School of Architecture | $\$ 22,912$ | $\$ 11,666$ | - | - |
| Settlement Program | - | $\$ 82,340$ | - | 1,270 |
|  <br> Assistance | $\$ 377,423$ | $\$ 385,996$ | $\$ 91,143$ | 3,654 |
| Regional Business <br> Centre | $\$ 13,202$ | $\$ 166,989$ | $\$ 520$ | 3,360 |
| Innovative <br> Immigration | $\$ 40,000$ | - | - | - |

## Other Revenues

- Learning City - decreased revenues $\$ 9,900$ (reduction in funds from Greater Sudbury Development Corporation based on activity levels)
- Sports Tourism - decreased revenue of \$50,000 as the project was completed within 2015

Full Time Positions / Salaries \& Benefits / Materials - Operating Expenses Changes in these categories relate to approved P6M initiatives.

## Grants and Transfer Payments

- A one-time budget option for Primary Care Recruitment and Retention of \$150,000 has been removed from the budget
- Permanent funding for the Art Gallery of Sudbury has been added to the 2016 Budget increasing the grants by $\$ 100,000$ as approved during 2015 budget deliberations

Planning and Development



## Revenues

| User Fees | $(682,086)$ | $(730,511)$ | $(730,556)$ | - | 0 | $(730,556)$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contr from Reserve and Capital | $(77,325)$ | $(130,716)$ | $(113,857)$ | 12.9 | 0 | $(113,857)$ | 12.9 |
| Other Revenues | $(632,250)$ | $(493,700)$ | $(493,700)$ | - | 0 | $(493,700)$ | - |
| Total Revenues | $(1,391,661)$ | $(1,354,926)$ | $(1,338,112)$ | 1.2 | 0 | $(1,338,112)$ | 1.2 |
| Expenses |  |  |  |  |  |  |  |
| Salaries \& Benefits | 4,647,064 | 4,736,261 | 4,577,049 | (3.4) | 0 | 4,577,049 | (3.4) |
| Materials - Operating Expenses | 651,174 | 816,787 | 817,809 | 0.1 | 0 | 817,809 | 0.1 |
| Energy Costs | 17,576 | 18,738 | 11,861 | (36.7) | 0 | 11,861 | (36.7) |
| Rent and Financial Expenses | 37,478 | 37,059 | 32,703 | (11.8) | 0 | 32,703 | (11.8) |
| Purchased/Contract Services | 134,533 | 131,300 | 111,300 | (15.2) | 0 | 111,300 | (15.2) |
| Prof Development \& Training | 31,771 | 33,623 | 33,623 | - | 0 | 33,623 | - |
| Grants - Transfer Payments | 34,800 | 35,100 | 35,100 | - | 0 | 35,100 | - |
| Contr to Reserve and Capital | 121,939 | 124,521 | 124,378 | (0.1) | 0 | 124,378 | (0.1) |
| Internal Recoveries | 213,661 | 211,228 | 196,068 | (7.2) | 0 | 196,068 | (7.2) |
| Total Expenses | 5,889,996 | 6,144,617 | 5,939,891 | (3.3) | 0 | 5,939,891 | (3.3) |
| Net Budget | 4,498,335 | 4,789,691 | 4,601,778 | (3.9) | 0 | 4,601,778 | (3.9) |

## PLANNING \& DEVELOPMENT

Planning and Development Services ensures that the City of Greater Sudbury is planned and developed in accordance with the Ontario Planning Act, Provincial Policies and good planning principles so that it is an enjoyable and beautiful community in which its citizens live, work, play and shop. It provides planning leadership which ensures that the city is planned and developed in a manner which expresses the goals of its citizens as defined in its Official Plan and corporate documents. This service processes development applications, undertakes environmental initiatives, ensures Council's bylaws are complied with, and fosters community development at the city, neighbourhood and individual project levels. This service provides four (4) major functions: community and strategic planning services, development services, environmental planning initiatives and city survey, mapping, geographic information services. It also organizes agenda material for planning committee meetings, committee of adjustment meetings and development liaison advisory committee meetings.

## Variance Explanation:

## Full Time Positions

Changes in this category relate to approved P6M initiatives.

## 2015 Year End Projection:

The projected year-end under expenditure of $\$ 290,000$ in Planning and Development is a result of:

- Vacant positions and staff on leave which results in backfilling/replacement of positions at lower rates than budgeted of $\$ 280,000$
- Projected under expenditure of $\$ 20,000$ in earth care promotion costs as a result of P6M initiatives
- Projected under expenditure of $\$ 50,000$ in various expense accounts
- Projected decrease in committee of adjustments user fees of \$60,000 as a result of fewer applications.

| Operating Budget Summary |
| :--- | :--- |
| Description |
| This capital envelope is used as part of the Geographic Information System (GIS) initiative including Global Positioning <br> System (GPS) equipment as it completes the GPS network and is a top priority. There is a current need to update mapping <br> and orthophotography of "The Valley" Blezard Valley, Val Caron, Val Therese and Hanmer as they haven't been done since <br> the 1980's. |



Full Time Positions
$0 \quad 0$
0 - 0
0

## Expenses

Contr to Reserve and Capital

Total Expenses

| 121,939 | 121,939 | 124,378 |
| ---: | ---: | ---: |
| $\mathbf{1 2 1 , 9 3 9}$ | $\mathbf{1 2 1 , 9 3 9}$ | $\mathbf{1 2 4 , 3 7 8}$ |

2.0

0
124,378

| 2.0 | 0 | 124,378 | 2.0 |
| :--- | :--- | :--- | :--- |

Building Services

| Operating Budget Summary |
| :--- |
| Description |
| To ensure compliance with the Ontario Building Code and Regulations in order to assure a minimal standard of fire and life <br> safety is provided to the public for construction undertaken within the City of Greater Sudbury through the Building Permit <br> process, business licensing and Special Occasion Permits. Issue Building and Plumbing Permits and conduct inspections. <br> Issue Orders to Comply, investigate complaints and assist in prosecution through courts when necessary. Respond to <br> lawyers' search requests, to assist in providing "clear title" to property transactions. Issue Special Occasion Permits and <br> conduct inspections to assure public health and safety at these events. Conduct inspections of day care facilities, group <br> homes and other specialized provincially funded and licensed activities to assure minimal fire and life safety standards for <br> occupants. The processing times for building permits are detailed in the "Annual Building Permit Benchmark Report" that is <br> available from Building Services upon request. |



## Revenues

| User Fees | (2,910,730) | (3,995,272) | $(3,209,061)$ | 19.7 | 0 | $(3,209,061)$ | 19.7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contr from Reserve and Capital | $(1,050,224)$ | 0 | $(818,664)$ | (100.0) | 0 | $(818,664)$ | (100.0) |
| Other Revenues | $(45,000)$ | 0 | 0 | - | 0 | 0 | - |
| Total Revenues | $(4,005,955)$ | $(3,995,272)$ | $(4,027,726)$ | (0.8) | 0 | $(4,027,726)$ | (0.8) |
| Expenses |  |  |  |  |  |  |  |
| Salaries \& Benefits | 2,809,382 | 2,824,338 | 2,872,127 | 1.7 | 0 | 2,872,127 | 1.7 |
| Materials - Operating Expenses | 271,116 | 241,446 | 239,967 | (0.6) | 0 | 239,967 | (0.6) |
| Energy Costs | 14,064 | 14,064 | 16,536 | 17.6 | 0 | 16,536 | 17.6 |
| Rent and Financial Expenses | 1,500 | 1,500 | 1,500 | - | 0 | 1,500 | - |
| Purchased/Contract Services | 75,000 | 70,500 | 70,500 | - | 0 | 70,500 | - |
| Prof Development \& Training | 39,464 | 31,151 | 31,151 | - | 0 | 31,151 | - |
| Contr to Reserve and Capital | 0 | 16,844 | 0 | (100.0) | 0 | 0 | (100.0) |
| Internal Recoveries | 795,429 | 795,429 | 795,945 | 0.1 | 0 | 795,945 | 0.1 |
| Total Expenses | 4,005,955 | 3,995,272 | 4,027,726 | 0.8 | 0 | 4,027,726 | 0.8 |

## BUILDING SERVICES

In accordance with Bill 124 and the Reserve and Reserve Fund By-Law, any net over/under expenditure is contributed to/from the Building Services Obligatory Reserve Fund.

## Variance Explanation:

## User Fees / Contribution from Reserve

Building Permit revenue has decreased due to lower than predicted activity in the new single family residential sector, as well as delays in some larger commercial and industrial projects.

## 2015 Year End Projection:

The decrease in User Fees has resulted in a Contribution from Reserve which will be required to balance Building Services in accordance with Bill 124 and the Reserve and Reserve Fund By-Law.

